



## Client Referral Agreement

\_\_\_\_\_ ("Referring Agent") is referring \_\_\_\_\_ ("Client") to Focus Real Estate Property Management and its affiliate company Focus Real Estate ("Focus") for assistance leasing and/or managing a property. Focus understands that the Referring Agent is in business to help their clients buy and sell homes. Focus will honor the Referring Agent's relationship with the Client in one of two ways. Referring Agent, in his/her sole discretion, shall select one of the following two options for how they want Focus to work with the Client in terms of any future real estate sales transactions that may arise:

Option 1: If this option is selected, Focus shall not work with the Client to purchase or sell any real estate under any circumstances. If the Client approaches Focus to assist with any real estate transactions Focus will refer them back to the Referring Agent and let them know we are contractually unable to assist them.

or

Option 2: If this option is selected and if the Client utilizes Focus Real Estate to broker any real estate transactions the Referring Agent shall be paid 25% of the gross listing agent commission at closing. This shall be applicable to all future transactions with the Client.

Please provide the following information:

Referring Agent Name:

Referring Agent Broker ID #:

Referring Agent Address for Payment:

Referring Brokerage Company Name: